

Connecticut Associates:

The momentum for Pre-Paid Legal in Connecticut is going strong! We are having great meetings all over Connecticut. It is important that you plug into these professional meetings and bring guests to build your business. It is also a good time to remind everyone of some basic rules that apply to the weekly meetings in Connecticut. Please make sure that your team is aware of these rules.

1. Plan on arriving at the briefing by 7:00PM EVERY WEEK. PLEASE BE ON TIME! The presentation begins at 7:30PM. Some meetings will no longer admit associates or guests after 8PM because it is distracting to the rest of the meeting.

2. Please dress professionally and tell your guests that the dress code is Business or at the least business casual. No Jeans, Sneakers, hats, shorts, flip flops, etc. This will be enforced with guests as well, so LET THEM KNOW how to dress.

3. Come to the meetings with energy and stay IN THE ROOM! We need every associate in the room, clapping and bringing positive ENERGY! Stay in your seat and participate by bringing the energy the speakers need to do a great job for you!

4. Remember, Associates are \$10 and your guests are FREE. Do not encourage new associates to sign in as a guest. This sets a bad example. Show leadership and tell them why we all pitch in and start them off right!

To find the meeting closest to you, go to www.prepaidlegal.com, and Click "Associates Only." This will take you to your back office. On the bottom left, you can click on "Area Meetings" or "Area Trainings" and get plugged in!

Success,

Kevin Palache
CT Regional Manager